

YOUR CAREER AT CERICOM

International sales representative (m/f/d)

What we offer you:

Our dynamic corporate environment offers exciting and diverse challenges that you will master alone or together in a team. In addition, we promote the potential of our employees through ongoing professional and personal development opportunities as well as flexible working hours.

Become part of cericom and take advantage of the opportunity to develop yourself in an internationally successful group of companies.

Your Profile:

- You are young, dynamic, like to travel and communicative
- You have a high level of technical and commercial understanding, ideally combined with initial professional experience
- You are curious, can analyse customer situations and derive solutions
- You act respectfully in your business environment, can listen, take the initiative with the necessary sense of duty and bring passion for sales with you
- Intercultural flair with foreign language skills complete your profile

You will take on the following tasks:

- You acquire new B2B customers and maintain existing customer relationships
- You work together with customers on site, at events or trade fairs to determine their individual needs and offer solutions that are optimally tailored to them
- As a coach you support our sales partners in all questions
- You have the future of our customers firmly in your sights and actively contribute to product development with your know-how
- You develop sales and marketing concepts that open up new business potentials
- You love professional flexibility and structure your working day mainly on your own initiative
- Depending on the task, you will work in the back office, at the customer's site or at regular intervals in your home office

Could we arouse your interest?

Please send your application as a PDF file to info@cericom.de stating your salary requirements and earliest possible starting date or apply directly online:

cericom.de/en/the-company/career/online-application



Kontakt

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